

# Coventry's Workers' Comp Networks



## Broad-based PPOs, MCO Solutions, and EPNs

### What are they?

Coventry Workers' Comp Services ("Coventry") delivers superior penetration, high quality care, and proven savings from our medical networks' strategy and execution. Coventry's Workers' Comp Network is composed of some of the best known and most highly regarded networks in the nation, including:

- The First Health® Network
- FOCUS
- MetraComp (for New York State)
- Other top-performing Networks

### Broad-Based Workers' Comp PPOs

Serving all 50 states, the District of Columbia, our networks offer:

#### Credentialed Providers

- We credential all providers to the credentialing standards of the workers' comp jurisdiction in which the provider practices. Our internal policies and procedures closely follow the highest standards in the industry.

#### Effective and Collaborative Nomination Process

- Clients are encouraged to nominate providers who are important to them, and we vigorously pursue such nominations.

#### Superior Savings Rates

- We negotiate with providers for rates that are at times significantly lower than fee schedule or reasonable and customary charges. Our negotiated rates achieve substantial medical savings for our clients.

## Regulated Networks (Managed Care Organizations)

We offer two types of Managed Care Organization (MCO) programs to our clients:

- **Fully-bundled programs** where we act as either the certified entity or the support for a client's certification by supplying the services required under the MCO regulations.
- **Network-only programs** where we provide appropriate network documentation required to support a client's certification.

We currently support the following 15 MCO jurisdictions for our clients: Arkansas, California, Connecticut, Florida, Georgia, Kentucky, Massachusetts, Montana, Nebraska, New Jersey, New York, Ohio, Oklahoma, South Dakota, and Texas.

## Exclusive Provider Networks (EPNs)

For EPNs, specifically in the states of California and Texas, we are the undisputed industry leader in terms of both numbers of clients served and in the impact our networks have on improved outcomes.

EPNs have been used as the network backbone for certain of our California MPN and our Texas HCN offerings. These network configurations have been developed based on the feedback of our clients, nurses, case managers, and other parties positioned to make informed provider recommendations. We have built our networks to include providers that are known by our clients to focus on returning injured workers to functionality and productive lifestyles.

## The Value We Create

- Offers our customers the largest and most comprehensive workers compensation PPO in the country
- Identify and contract with some of the best primary health care providers and specialists in practice today
- Rigorous credentialing applied to all providers in the network
- Meets or exceeds coverage and regulatory requirements in 15 MCO states
- Regular educational provider communications support provision of high quality care
- Network participation promotes effective relationships between employers, payors, and providers
- We offer specific programs designed to meet the stringent regulatory requirements and to address the specific needs in California and Texas
- Encourage clients to nominate providers who are important to them

## More Information? Please contact us @

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